



HBA

MEMBER BENEFITS

HBA MEMBER BENEFITS

TAKE ADVANTAGE OF THE MANY HBA MEMBER DISCOUNTS AND BENEFITS

As a benefit of being a member, you have access to discounts and savings opportunities offered by many top companies. Reduce your day-to-day business costs with these member-only opportunities. Your membership can more than pay for itself by taking advantage of these exclusive benefits.

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HBA MEMBERSHIP

EDUCATION

ADVOCACY

NETWORKING

PROMOTION

SAVING YOUR MONEY

For questions or inquires please contact membership@hbaggr.com or call 616 281 2021 ext 254.

EDUCATION OPPORTUNITIES

HBA EDUCATION SERIES

Over 75% of contractor businesses fail within the first 5 years, let the HBA help you succeed.



HBA Continuing Education

The courses will guide you through the topics you must know as a business owner. We host industry experts to provide education throughout the year so that you can maintain your licenses and certifications.



HBA Education Breakfast

Business topics for Builders & Remodelers informal presentation including discussion with your peers and veterans in the industry. Learn and discuss best practices and “how-to” preconstruction process, handling clients, money flow and much more.



COLLEGE TUITION

Davenport University offers a 20% tuition discount for all HBAM members, employees, spouses and dependents. Earn a graduate, undergraduate or associate degree in business, technology or health. Call (800) 686-1600 or visit www.davenport.edu/IPEX for more information. For more information contact Diana Dixon at (517)646 - 2553 or diana@hbaofmichigan.com.

INSURANCE SAVINGS



CONNECT2DOCS

Receive access to doctors 24/7/365 by telephone, email or video to help lower your healthcare costs and save you and your employees time. All for \$19.95 per month, per employee plus, each enrollee can also include up to 5 other family members at no additional costs. The Connect2Docs savings card saves members an average of 55% on the price of their prescriptions. Use the HBA of Michigan Discount Code A95F0. To learn more or sign up go to www.connect2docs.com.



PETFIRST

Did you know? Every 6 seconds a pet owner is faced with a vet bill of more than \$1,000. With PetFirst you can use any licensed vet or clinic. No veterinary exam required. Members save 10% OFF pet insurance and more. For more information register at mynpp.com/association/hba-greater-grand-rapids.



FRANKENMUTH INSURANCE SAVINGS PROGRAM

Frankenmuth Insurance has represented insurance plans endorsed by HBAGGR for over 25 years. Save on commercial, personal, home and auto insurance. Discounted subcontractor rates for General Liability and Workers Compensation insurance. Special workers comp audit procedures apply for HBA members, with all material costs removed from final subcontractor costs. On average, members save at least 10%.

INSURANCE SAVINGS



ABC - HBA OF MICHIGAN HEALTH BENEFIT TRUST

A health trust is a legal mechanism that allows smaller businesses in similar industries to pool their health care needs so they can leverage benefits and coverage rates similar to larger employees. HBA members are now able to apply to have their company's healthcare coverage needs provided through the HBA Trust. For more information, contact Linda Hook at lhook@44n.com



RX OPTICAL VISION ADVANTAGE PROGRAM

Rx Optical offers members a free Vision Advantage Program that provides substantial discounts on eye exams, eyeglasses, contact lenses, prescription safety glasses and laser vision correction. The program can save members up to \$100 or more on products and services. Simply present the membership card for savings at all Rx Optical locations. For more information contact Casey Beaird at (800) 792-2737.



DENTAL PLANS

Sign up for considerable savings on a wide range of dental work, even if you already have dental insurance. If your insurance doesn't cover a procedure or your coverage has lagged, DentalPlans is a great way to save on crucial dental work. For more information register at myntp.com/association/hba-greater-grand-rapids.



HEALTH EXCHANGE

The Health Exchange will help you find the best coverage plans for an individual by providing comparison information of all plans available. For more information visit www.gohealth.com/hbam

BUILDER REBATE PROGRAM

START GETTING MONEY BACK FOR PRODUCTS YOU ALREADY USE!

Builders and Remodelers can now earn rebates from many of the nation’s leading housing industry suppliers with no additional cost. You don’t have to change the way you do business, simply fill out the online forms and wait for your quarterly rebate checks. Our current member’s average savings is approximately \$1,000, some report saving up to \$6,000 per year. Go to www.hbarebates.com or call (866)849-8400 to learn more.



Steps to Receive Your Rebate Check

1	Register: To start receiving your rebate, please register on our website. This tells us where to mail your check. If already registered, skip to the next step.	<input checked="" type="checkbox"/>
2	Calendar & Deadlines: View the calendar to determine what you can claim for and when the deadline is to submit.	<input checked="" type="checkbox"/>
3	Claim: Every quarter if you have a completed home, remodeling project, or multi-family unit that used any of our participating manufacturers, complete and submit the current Rebate Claim Form.	<input checked="" type="checkbox"/>
4	Once your Rebate Claim has been submitted, please view our Claims Process link on our website for detail on when you will receive your remittance statement and your quarterly lump-sum rebate check.	<input checked="" type="checkbox"/>

▶ **Contact Us with any questions**
HBarebates.com

OVER
70%
OF PARTICIPANTS RECEIVED A
REIMBURSEMENT OF 2X THE AMOUNT
OF THEIR HBA MEMBERSHIP DUES

THE AVERAGE REBATE PER BUILDER
AND REMODELER COMPANY WHO
PARTICIPATED IN 2018:

\$1,366.10

INDUSTRY CONTRACTS

SAVE TIME AND MONEY WITH INDUSTRY TESTED CONTRACTS

As a member of the Home Builders Association of Greater Grand Rapids you have access to a wide variety of contracts. These powerful contracts were initially developed in 1998 by a member attorney and a select group of builders. They have stood the test of time and litigation. The contracts have recently been revised to reflect the most current construction laws and codes. They not only protect the builder, but are also a valuable communication tool for your client by helping to clarify expectations and avoid misunderstandings for both parties.

- + New Home Construction Contract
- + Remodeler Contract
- + Subcontractor Contract
- + Purchase Agreement
- + Contract Change Order
- + Construction Lien Act
- + Limited Warranty

RETAIL DISCOUNTS



1-800-FLOWERS

SAVE 20% on holiday gift baskets, flowers, even gourmet food delivery. Enjoy exclusive savings on deliveries that make the holidays, or any day, special. For more information register at mynpp.com/association/hba-greater-grand-rapids.



BEST BUY

Find business-friendly products and popular retail items from Best Buy's extensive selection of technology, tablets, TVs, toys and more. Members can even order online and pick up same-day in-store (if item is in stock). For more information register at mynpp.com/association/hba-greater-grand-rapids.



DIAMONDBACK

Save up to 40% OFF retail pricing. Members have direct access to current model year and prior model year bikes at unbeatable prices. For more information register at mynpp.com/association/hba-greater-grand-rapids.



DISCOUNTED LOGO GEAR

Discount program for online purchases of name brand logo gear including Carhartt, North Face, Columbia and more. Visit www.getzs.com/hbam contact Diana Dixon at HBAM to obtain your corporate code.



HARRY & DAVID

Save 20% delivered gifts for any occasion on famous Harry & David gift baskets, fruit and gourmet food delivery for holidays, anniversaries, work events and more. For more information register at mynpp.com/association/hba-greater-grand-rapids.



HP

Introducing the HP Employee Purchase Program for members - An exclusive shopping experience with everyday savings of up to 35% and free shipping. For more information register at mynpp.com/association/hba-greater-grand-rapids.

RETAIL DISCOUNTS



MEIJER DISCOUNT PROGRAM

Sign up to receive special offers and a 10% discount on general merchandise through MPERKS. To register visit mperks.meijer.com. For more information contact Diana Dixon at (517)646-2553 or diana@hbaofmichigan.com.



OFFICE DEPOT

Members receive big savings on a wide variety of Office Depot/Office Max products and services. Sign up to start saving both in-store and online. Plus, you can share your discount with your employees so they can save too. To register visit mynpp.com/association/hba-greater-grand-rapids.



RALEIGH

Save up to 40% OFF retail pricing. Members have direct access to current model year and prior model year bikes at unbeatable prices. For more information register at mynpp.com/association/hba-greater-grand-rapids.



SHERWIN WILLIAMS

Special member pricing at Sherwin-Williams. Enjoy discounted prices, competitive credit terms and fast order-turnaround at more than 4,000 stores across the country. For more information register at mynpp.com/association/hba-greater-grand-rapids.



SKECHERS

30% OFF work and corporate casual footwear. Log in at mynpp.com/association/hba-greater-grand-rapids for the direct online store or use your discount at any Skechers 400+ retail stores nationwide.



SUPERFLEET COMMERCIAL FUELING PROGRAM

Save up to 15 cents per gallon at over 5,500 nationwide Speedway gas stations and 15% off oil changes at Valvoline Instant Oil Change. Receive a detailed record of purchases. NEW: Superfleet Mastercard accepted anywhere Mastercard is accepted. Go to superfleet.net to register.

RETAIL DISCOUNTS



STAPLES

Staples Business Advantage is designed to help you consolidate business purchasing with one convenient vendor. Sign up and save on office supplies and solutions for all of your company's needs. For more information register at mynpp.com/association/hba-greater-grand-rapids.



VERIZON WIRELESS

Receive 22% off monthly access fees on a variety of Verizon Wireless services for business. Plus, you can also share Verizon discounts with your employees. To take advantage of the discount register at mynpp.com/association/hba-greater-grand-rapids



WINC - ONLINE WINE CLUB MEMBERSHIP

\$20 OFF your first month subscription to receive Winc, superbly crafted wines delivered to your door. Chat with a Winc sommelier about all things wine. It's the best way to buy wine online. For more information register at mynpp.com/association/hba-greater-grand-rapids.

SERVICE DISCOUNTS



ADP

Payroll & HR solutions for small to mid-sized businesses. Regardless of how many employees you have, ADP HR and payroll solutions can help you manage cash, people and risk better. For more information register at mynpp.com/association/hba-greater-grand-rapids.



GPS

Special pricing on GPS vehicle tracking solutions. Need ELD compliance for the upcoming federal mandate? GPS Insight Hours of Service (ELD) ensures FMCSA compliance. For more information register at mynpp.com/association/hba-greater-grand-rapids.



DOCUSIGN

Meet DocuSign, the easiest way to get things done. Electronic signatures are just the beginning. DocuSign makes any workflow or approval simple, secure and fully digital, so you can get on with your business, and your life. For more information register at mynpp.com/association/hba-greater-grand-rapids.

WHISTLE

Whistle 3 GPS Pet Tracker & Activity Monitor combines the best on-collar GPS tracking device with a simple mobile app, putting your pet's needs and location right at your fingertips whenever you need it. Get your pet's location and activity sent directly to your phone. mynpp.com/association/hba-greater-grand-rapids.



ELAVON

Elavon/U.S. Bank provides full authorization, processing, settlement and support for your Visa®, MasterCard®, American Express®, Discover® Network, JCB, China UnionPay and Diner's Club International® credit and debit card transactions. For more information register at mynpp.com/association/hba-greater-grand-rapids.



NATIONAL HBA DISCOUNTS

2-10 HOME BUYERS WARRANTY

Visit www.2-10.com/NAHB or call 855-280-1328 to receive exclusive access to discounts on select products, including the Builder Backed Service Program and the systems and appliances warranty.

AMAZON BUSINESS

Create an Amazon Business account and gain access to the NAHB Amazon store which offers recommended products tailored to your industry's needs while unlocking additional business savings. Sign up here, www.amazon.com/NAHB.

AVIS

Avis - Up to 25% off car rental base rates and FREE Avis Preferred Service membership at www.avis.com/nahb, or call 800-331-1212 and use AWD code G572900.

BUDGET

Budget - Up to 25% off car rental base rates and FREE Budget Fastbreak at www.budget.com/nahb, or call 800-283-4387 and use BCD code Z536900.

CAPITAL ONE SPARK BUSINESS CARD

With the Spark® Cash credit card, you'll earn unlimited 2% cash back on every purchase – plus, there is no annual fee to use your card. To learn more: visit <https://capt11.co/NAHB>.

CONSTRUCTIONJOBS.COM

NAHB offers a recruitment tool to all NAHB members in their search for new employees. NAHB members enjoy a 20% discount off standard rates. Visit: <https://www.nahb.org/en/members/member-discounts/archived-webpages/nahb-career-center.aspx> to connect with top talent and top employers in the construction industry today.

DELL

Up to 30% off on all Dell computers. Call 800-757-8442 and Mention NAHB or visit www.dell.com/nahb.

FCA US LLC

A \$500 cash allowance for members, employees and household family members. This offer is good toward many new models in the Chrysler, Dodge, Jeep®, Ram or FIAT® vehicle lineup and is stackable with most current local or national incentives. Visit www.nahb.org/fca to learn more.

FTD

FTD - 20% off floral arrangements and gifts at www.ftd.com/nahb or call 800-SEND-FTD use code 17421.

GEICO

Exclusive NAHB discounts for members on auto insurance. Visit www.geico.com/disc/nahb or call 800-368-2734. Mention NAHB for auto, homeowners, and commercial auto quotes.

GENERAL MOTORS

General Motors is proud to offer NAHB Members a Private Offer of up to \$1,000 on your next Chevrolet, Buick and GMC vehicle. Visit www.nahb.org/gm to learn more

HERTZ

Hertz - Up to 20% off on rental cars and FREE Gold Plus Rewards membership. Visit www.hertz.com/nahb, or call 800-654-2200 and use CDP# 51046.



NATIONAL HBA DISCOUNTS

HOZZZ

Free access to the concierge service, instant approval into the Houzz Trade Program giving trade-only discounts up to 50% off, plus special discounts on local advertising. Visit www.houzz.com/NAHBmembers

LOWE'S

Visit www.LowesForPros.com/NAHB or call 877-435-2440 and register to save 2% on your Lowe's Accounts Receivable (LAR) or Lowe's Business Accounts (LBA) purchases and free delivery on purchases over \$500. Save an additional 5% every day at the store when you mention the 5% at time of purchase and when using your LAR or LBA.

OMAHA STEAKS

Save 10%, in addition to any online specials. www.OSincentives.com/promo/nahb

TRIPBEAT

25% discount on over 200,000 vacation rentals worldwide. Call 844-367-6433 and mention NAHB at time of reservation or go to www.tripbeat.com/nahb.

TSYS

(formerly TransFirst) - Payment solutions with average savings of 16% per year. Web/mobiletools, credit card and eCheck processing and more. Free "Savings Analysis" call 800-613-0148 or visit www.tsysassociation.com/NAHB.

UPS SAVINGS PROGRAM & YRC FREIGHT

UPS discounts of up to 36% on a broad portfolio of shipping services. Savings of at least 70% on less-than-truckload shipments 150 lbs. or more with UPS Freight and YRC Freight. Visit www.1800members.com/NAHB or call 1-800-MEMBERS (800-636-2377) for more information.

WYNDHAM HOTEL GROUP

Wyndham Hotel Group - 15% off at over 7,400 hotels. Call 877-670-7088 and mention ID 8000002688. Go to www.nahb.org/ma and click on the Wyndham logo to find out more.

HBA OF GREATER GRAND RAPIDS

EXCLUSIVE MEMBER BENEFITS

HOTLINES

As part of your membership you have access to our Accounting, Legal Aid, Insurance and technology Hotlines. We have accountants, lawyers, insurance professionals and technology specialists available to help with your specific questions free of charge.

PROFESSIONAL RESOURCES

We have contracts, code books and a wide variety of resources available for your use. Our attorneys have created a wide variety of contracts ready for you to tailor to your needs.

INFO PLUS ACCOUNTING

Members receive a 10 percent discount on all webinar classes purchased through InfoPlus Accounting at www.infoplusacct.com or call 734 - 544 - 7620.

FREE WEBSITE SERVICES

Set up your website for free and get a 20% discount for hosting. Contact [Ultimate Builder](#) at (866) 948-2266 and select HBA of Michigan membership.

GUEST WEBSITE BLOGGER

We are looking for our members to share interesting information with our consumers by becoming a guest blogger on mygrhome.com.

HBA INDUSTRY HOTLINES

HOTLINES

As part of your membership you have access to our Accounting, Legal Aid, Insurance and technology Hotlines you may use. We have accountants, lawyers, insurance professionals and technology specialists available to help with your specific questions free of charge. Consultation is limited to 30 minutes through the primary member. One referral per area is available to each HBAGGR member company per calendar year, per hotline.

ACCOUNTING HOTLINE

Whether you have question on which inventory method is best or how to minimize your taxes, these experts are here to help. Receive a one-on-one consultation with one of these accountants and get personalized answers to all your questions.

Participating Firms:

Helmholdt & Company LLP
Kaptein, Dykstra & Company PC
Rehmann

INSURANCE HOTLINE

Do you have questions about insurance in general or about your specific policy as it relates to your business? Talk to an insurance specialist to find the answers you need.

Participating Firms:

Lake Michigan Insurance Agency
Ottawa-Kent Insurance Agency
Ada Insurance Company

LEGAL AID HOTLINE

You can spend a little time and effort now, or you could spend a lot of time, effort and money later to correct a problem that could have been avoided.

Participating Firms:

Hilger Hammond, P.C.
Miller Johnson Attorneys and Counselors
Rhoades McKee
Warner Norcross & Judd LLP
Wrigley, Hoffman & Hendricks PC

TECHNOLOGY HOTLINE

Do you have questions about the internet, your website, Facebook, social media? Talk to an expert to find the answers you need.

Participating Firms:

Digital Concrete LLC

HOME BUILDERS OF GREATER GRAND RAPIDS

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(616) 281-2021 | membership@hbaggr.com